

# Faster **Data Modernization** on **Microsoft Fabric** with Sonata

Making your customer's data AI-ready for  
future success

As a featured and launch partner of Microsoft Fabric, we work closely with Microsoft to drive cutting-edge innovations. Our solutions, powered by **Harmoni.AI** and Sonata's **Lightning Data Suite**, revolutionize data modernization, helping enterprises unlock their true potential with AI-ready data at speed and scale.

Sonata's deep integration with Microsoft Fabric accelerates your data transformation, ensuring your enterprise is future proofed with the latest advancements. We focus on delivering unified, business-360 insights, optimizing costs, and enabling agility across diverse industries.

## **Fabric Implementation** by Sonata: A Proven Track Record

<b>Success Story</b>	<b>Solution Provided</b>	<b>Benefits Achieved</b>
Accelerating Revenue Reporting with OneLake and Direct-Lake Power BI	Implemented OneLake architecture on Microsoft Fabric, optimizing processing and storage with partitioning and v-order compression	<ul style="list-style-type: none"><li>• Reduced processing time from 99+ hours to 3 hours</li><li>• Decreased report refresh time from 15+ minutes to under 10 seconds</li><li>• Improved data freshness from 3-4 days to under 6 hours</li></ul>
Real-Time Dynamics 365 Reporting for a Global Perfume House	Implemented Microsoft Fabric solution to break down data silos and built Power BI reports	<ul style="list-style-type: none"><li>• 60% data compression for NPD Sales</li><li>• Self-service analytics in Power BI for better decision-making</li></ul>
Enhancing Data Processing and Reporting Efficiency for a Major E-commerce Leader	A new data processing solution using Fabric to overcome performance bottlenecks in existing Azure Databricks setup	<ul style="list-style-type: none"><li>• 60% increase in report performance, improving user experience</li><li>• Eliminated the need for separate Power BI capacity, reducing expenses</li></ul>

# Sonata + Microsoft: A Partnership Powerhouse

**30+**

years of Microsoft partnership (GISV, ISP, CSP, ISV Dev Cent)

**400+**

clients across the globe (USA, Europe, Asia, India, Australia, Middle East)

**\$850+**

million per annum revenue to Microsoft

## Azure Expert MSP Competencies

18 Gold Certified; 10 advanced specializations

Named in

## Inner Circle for Microsoft Business Application

2023-24

# Sonata's Deal Wins in Microsoft Fabric

## Dynamics Data Hub

### Mztcash

RFP process for D365 data modernization and migration from Synapse to Fabric

### ASSA ABLOY

D365 Data modernization, cross-tenant data mesh, on-prem to cloud migration



D365. On-prem to cloud migration. Business Process transformation

### Ben Bridge

D365 F&O and CE, unified data and reporting for corporate functions



D365 F&O and CE, unified data and reporting for corporate functions



D365. Synapse to Fabric – modernization, data democratization, real time insights

## AI by Design Data Solution



365, SFDC, Health & safety tracking (Real time intelligence)



OEM connectors in Fabric for ADMA for smart farming



Data modernization, predictive analytics for all departments



Farmer 360, R&D data platform for deeper analytics & simulation

## Why **Sonata** for **Fabric**

Sonata is a proud Featured and Launch Partner for Microsoft Fabric. Sonata has collaborated with the Fabric team, recognizing its potential to revolutionize data estate modernization.

### **Co-developed Fabric**

18 months of product partnership

### **300+**

certified Fabric professionals

### **400+**

Microsoft Fabric SMEs and a legacy of product engineering collaboration

### **Ecosystem advantage**

Microsoft Fabric Customer Advisory Team (CAT)

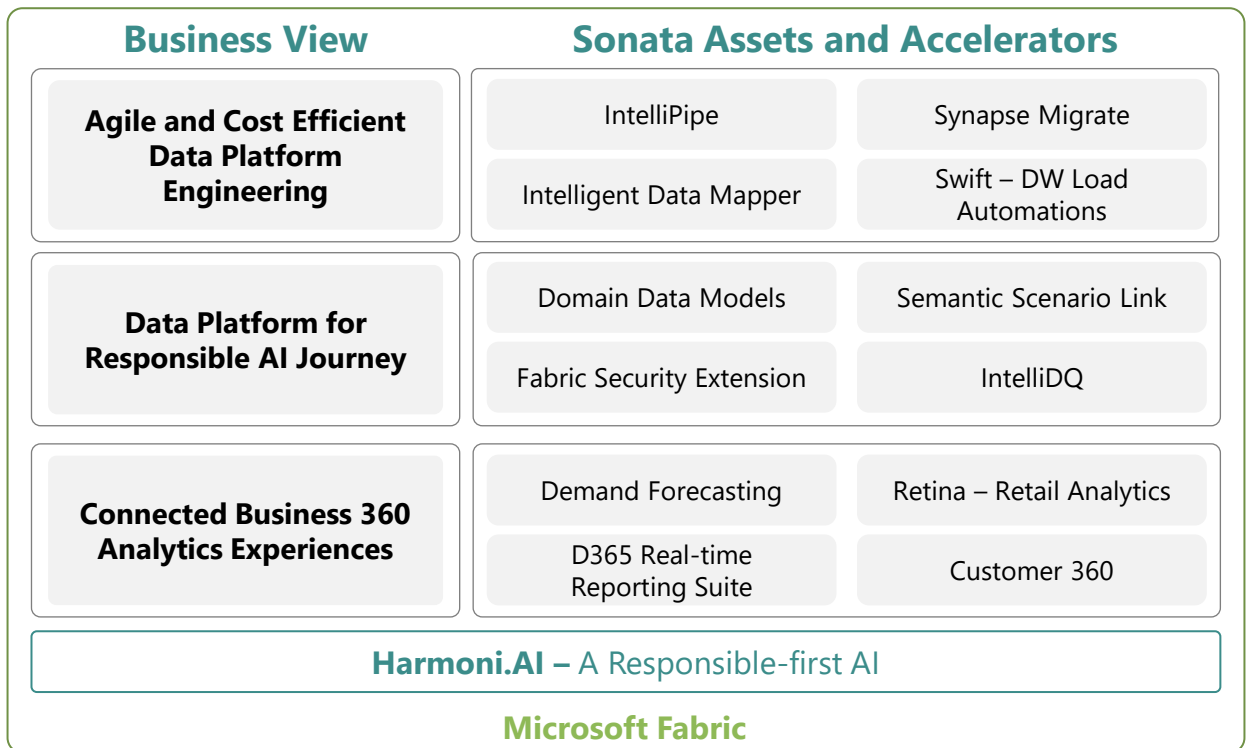
Sonata investment in **Accelerators for Microsoft Fabric**

### **Expert team**

Microsoft certified capacity with early implementation experience

## Sonata's **Core Technical Capabilities** for **Fabric**

### **Sonata Accelerators** Powered by **Harmoni.AI**



## Contact Us

With over 30 years of partnership with Microsoft and as a co-developer of Fabric, Sonata is uniquely positioned to transform your customers' enterprise data with Fabric.

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The Modernization  
Engineering Company

