

SONATA



SONATA SOFTWARE



sonata-software.com

Connected Agri Platforms for Agri Manufacturing Industry

SONATA

CONNECTED AGR

Certainty • Visibility • Sustainability

Sonata offers Industry led platform-based business transformation services for Agri Manufacturing companies. Sonata helps in creating platform-based business with world leading digital platforms – MS Full Stack, to help create better digital business processes with specific focus on farm to fork supply chain operations, Growers/Farmers services and Data led operations & customer insights ensuring a true digital business platform.

The services we offer are Business process consulting workshop, Customer Digital Agenda Template & Point View led Digital assessment, Business ideation framework, Platform architecture and Execution Roadmap, MS Dynamics 365 Business Applications (Supply chain, Finance, Customer engagement), MS Azure Farm Beats, Data platform, Mobility, AI/ML, IOT, Azure cloud, Ready industry led IP "CTRM", "Modern Distribution platform", Retail10x, Power platform solution for Field sales, Mobile ordering, Order tracking, Inventory alerts .etc.

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“Sonata Agri Manufacturing Platforms enables us to do better forecasting because our data is accurate and accessible anywhere, anytime. It has helped us streamline repeatable processes and procedures, making us a more disciplined organization, and because it’s one complete solution which integrates with Microsoft Dynamics, it’s incredibly easy to use. In short, we couldn’t live without it.”

– Vice President of Global IT, leading Animal Feeds & Nutrition company

Top Challenges in Agri Manufacturing

The key challenges faced by the Agri Manufacturing industry encompass sourcing, consumption, and distribution:

Ability to engage with growers in managing better yields

Visibility on contract positions and forward cover

Distribution planning and comprehensive sales visibility

Managing raw materials to processed goods traceability

Predictive and sustainable farm to fork supply chain



Sonata's Offerings for Agri Manufacturing

Smart Farming & Grower Engagement

- Farm operations and insights
- Crop yield & quality analysis
- Soil nutrient tracking
- Yield prediction model

Vertically Integrated Commodity & Operations Transformation

- Commodity Trading & Management
 - Risk and Contract Management
 - Inventory positions
 - Storage & logistics
- Digital Operations – ERP transformation, Financials etc

Predictive & Sustainable Supply Chain

- Crop to Food Visibility
- Traceability
- Smart Compliance
- Digital Content Management
- Connected Tracking

Sell Side Supply Chain Transformation

- Distribution forecasting & planning
- Intelligent order management
- Connected dealer/distributor
- Commerce transformation

Focus

- Value creation for Farmers
- Agri commodity management
- Supply Chain Transformation
- Commerce transformation
- Customer experience transformation

Focus Segments

- Farmers Cooperatives
- Feeds & Nutrition Producers
- Food Processing Companies
- Grains & Oil Seeds Traders/Merchants

Approach

- Platform-based digital transformation approach.
- Help realize the value of a digital ecosystem through Connected Platforms



IP's & Accelerators



Sonata Advantage

Transforming operations enabling Visibility & Certainty to unlock value in farm to fork supply chain.

Customer experience transformation

Two decades of experience in driving digital transformation for Agri Manufacturing clients

Industry led Digital Business Process library, Agri Manufacturing Marchitecture

About Sonata

Sonata is an IT services company with more than 20+ years of experience in serving Agri industry focused on Digital Transformation through our proprietary approach called Platformation™ bringing in deep domain expertise and industry led solutions.

NORTH AMERICA | EUROPE | ASIA | ANZ

