



Enabling hassle-free Digital Operations across multiple legal entities for a professional sports team.

Customer Scenario

An American professional basketball team for both men & women. The team compete in the National Basketball Association (NBA) as a member of the league's Eastern Conference Central Division.



Business Scenario

The client was looking to transform their operations & move away from legacy Enterprise systems.

They key objectives of the transformation were:

- 01** Optimize software footprint
- 02** Reduce Manual Process including Paperless Accounts payable (AP) functionality
- 03** Hassle free Data Management
- 04** Easy approval workflows & automated kick-offs for high priority activities

Solution

Sonata brought in its expertise of transforming Business Processes for global Enterprises and helped the client transition from legacy system.

- Implemented Dynamics 365 for 13 legal entities
- Standardized Finance processes; General Ledger, Cash & Bank Management, Budgeting, Fixed Assets, Accounts Payable, Accounts Receivable
- Defined easy workflows for Finance function to replace legacy paper-based process
- Eliminated complex legacy integrations and installed a **Standardized Data Migration Framework**, to handle the large amount of imported data
- Deployed user-friendly Data add ins

Benefits

The solution enabled Digital operations across the client's 13 legal entities, improved user experience with a reduced operational expenditure on IT.

- Hassle free Data connectors improved the user experience
- Automated Intercompany transactions and Quick & efficient consolidation process
- Unified Chart of Accounts provided hassle free account creation and efficient utilization across multiple legal entities
- Seamless integration across multiple legal entities through Management Reporter
- Simplified reimbursement process through easy expense workflows
- Reduced time for **Purchase requisition** & processing **Purchase Orders**
- Improved control over Fixed assets and easy conversion between Work in Progress Fixed Assets to Fixed Assets





WHY SONATA?

Sonata helps enterprises shape digital agenda and achieve digital transformation vision. Sonata does this thru unlocking value from the client's ecosystems through applying Sonata's proven Platformation™ services. The approach leverages Platform thinking and reimagines Platform business models and ecosystem.

Sonata's Platformation™ approach helps clients to choose a solution that best fits their needs; balancing readily available platforms and solution customization

1. **Sonata READY:** End-to-end, industry-specific digital business platforms
2. **Sonata ACCELERATE:** Deploy popular horizontal platforms adding required functionality
3. **Sonata CUSTOM:** Engineer custom platforms that deliver unique digital capability and scalability

Sonata is a global technology company, that enables successful platform based digital transformation initiatives for enterprises, to create businesses that are connected, open, intelligent and scalable. Sonata's Platformation™ methodology brings together industry expertise, platform technology excellence, design thinking-led innovation and strategic engagement models to deliver sustained long-term value to customers. A trusted partner of world leaders in the Retail, Manufacturing, Distribution, Travel, services and Software industries, Sonata's solution portfolio includes its own digital platforms such as Brick & Click Retail Platform®, Modern Distribution Platform®, Rezopia Digital Travel Platform®, Kartopia E-commerce Platform®, Halosys enterprise development automation Platform®, and CTRM Commodity trading and risk management Platform®, KODO - AI powered customer experience (CX) Platform, Sonata's Platformation realization services have been specifically designed so that implementation of services on Microsoft Dynamics 365, Microsoft Azure, AWS, Cloud Engineering, Managed Services as well as on new digital technologies like IoT, Artificial Intelligence, Machine Learning, Robotic Process Automation, Chatbots, Block Chain and Cyber Security, deliver to the Platformation promise. Sonata's people and systems are nurtured to bring together the depth of thought leadership, customer commitment and execution excellence to make a difference to business with technology.



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