Leading U.S. Energy Firm Partners with Sopris to Drive Innovation

Our Client

One of the nation's largest electric utilities and providers of industrial and commercial energy services.

SOPRIS
A Sonata software company

SONATA
SONATA SOFTWARE

One of the leading generators and distributors of power in the U.S. saw solar power as an opportunity to build a portfolio of cost-competitive, strategic, and renewable-energy solutions. To help scale the new services, the company collaborated with Sopris Systems to implement a two-tiered ERP strategy. Powered by Microsoft Dynamics AX for operational functions integrated with SAP for financial functions, the firm successfully extended corporate standards and best practices to this new business unit while also implementing a rapid implementation cycle to expand the business unit's portfolio.

"Our new solar business unit needed an ERP system deployed within 60 days, and it needed to be cloud-based and turnkey since internal IT resources are limited. Additional time for business-process modeling was not an option. Despite these challenges, Sopris came through big time to meet our timeline requirements."

Business Challenges

Deploy an ERP and CRM system to manage a new portfolio of solar energy business units to take advantage of rapidly changing market opportunities.

The Solution

- Dynamics 365 for Finance and Operations

- Dynamics 365 for Sales

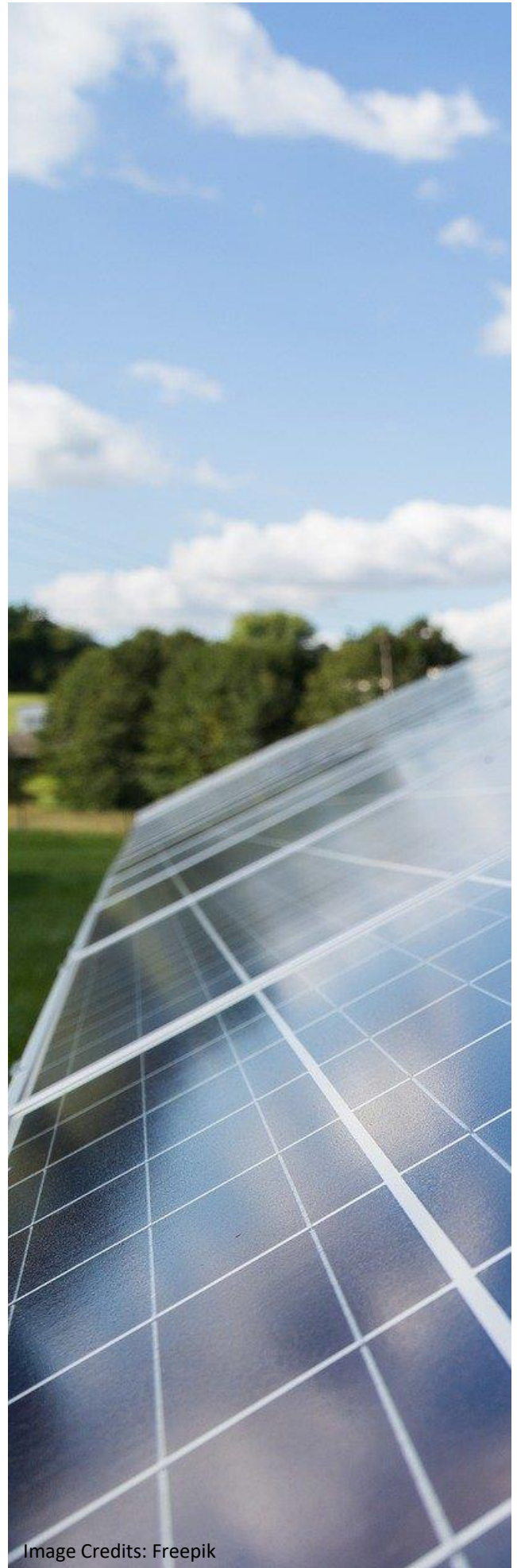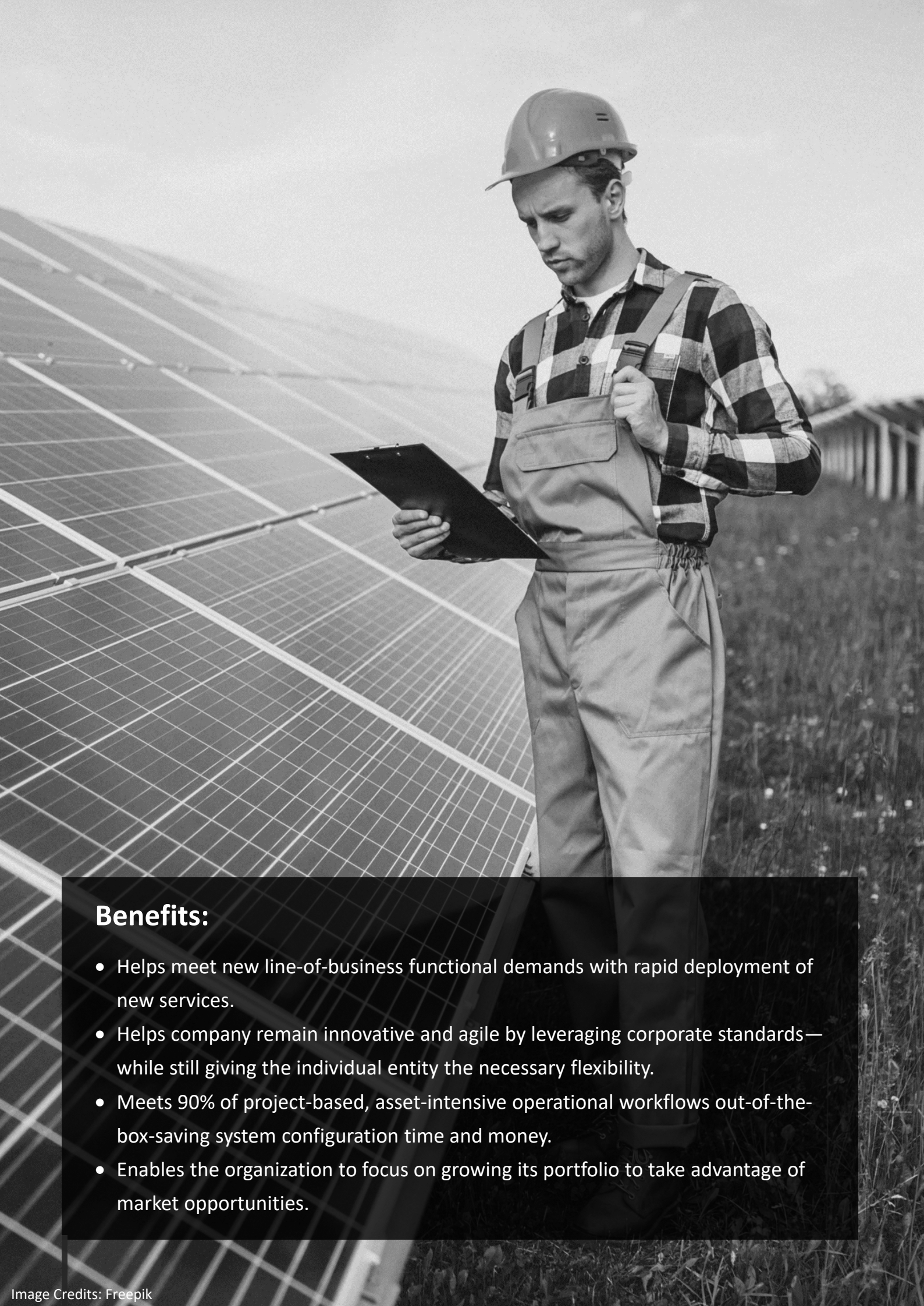- A two-tier strategy, Microsoft Dynamics integrated with SAP

Image Credits: Freepik

Benefits:

- Helps meet new line-of-business functional demands with rapid deployment of new services.
- Helps company remain innovative and agile by leveraging corporate standards—while still giving the individual entity the necessary flexibility.
- Meets 90% of project-based, asset-intensive operational workflows out-of-the-box-saving system configuration time and money.
- Enables the organization to focus on growing its portfolio to take advantage of market opportunities.

WHY SONATA?

Our focus, depth of understanding and proven expertise in Retail Systems of Engagement make us stand out among our peers. We help retailers retain and enhance their customer base and provide personalized and consistent shopping experience across all channels through deeper business insights. Sonata's expertise stems from:

- 10+ years of experience working with Fortune 500 companies and 200+ successful implementations
- Retail Platform IP solutions that integrate Omni-Channel Commerce, Mobility, Social Commerce, Analytics & Cloud
- Experience with leading retail technologies: SAP Hybris, Microsoft Dynamics AX, Oracle, JDA
- Industry ready solution assets that reduce TCO and time-to-market
- Proven large scale implementations
- Global delivery model: Reach, Quality & Cost Effective service
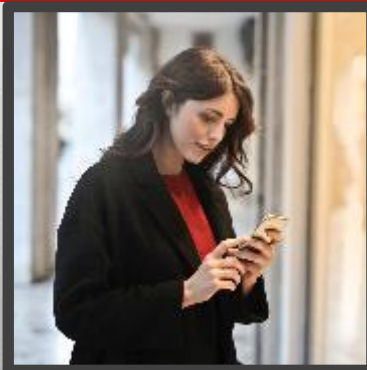
Sonata's platformation approach helps clients to choose a solution that best fits their needs; balancing readily available platforms and solution customization

1. Sonata READY: End-to-end, industry-specific digital business platforms
2. Sonata ACCELERATE: Deploy popular horizontal platforms adding required functionality
3. Sonata CUSTOM: Engineer custom platforms that deliver unique digital capability and scalability

Sonata Software is a global IT solutions firm focused on enabling platform based digital business and technology transformation for enterprises in the Travel, Retail, Distribution and Software industries. Sonata's products and platforms, anchored on its proprietary Platformation methodology, reflect the company's commitment to enable connected, intelligent, open and scalable business systems.

Sonata's portfolio of products and platforms include Rezopia Digital Travel Platform, Brick & Click Retail Platform, Modern Distribution Platform, Kartopia E-Commerce Platform, Halosys Unified Enterprise Mobility Platform and RAPID DevOps, CloudOps and Testing Platform. These platforms have been deployed by leading enterprises across the globe to achieve future ready digital businesses.

SOPRIS
A Sonata software company

SONATA
SONATA SOFTWARE

USA	Dallas · Fremont · Bridgewater · Redmond · Atlanta · Chicago	UK & Europe	Brentford · Frankfurt · Amsterdam · Paris · Copenhagen
Asia	Bangalore · Hyderabad · Singapore · Dubai · Doha	ANZ	Sydney · Melbourne

info@sonata-software.com | www.sonata-software.com

Follow us on