

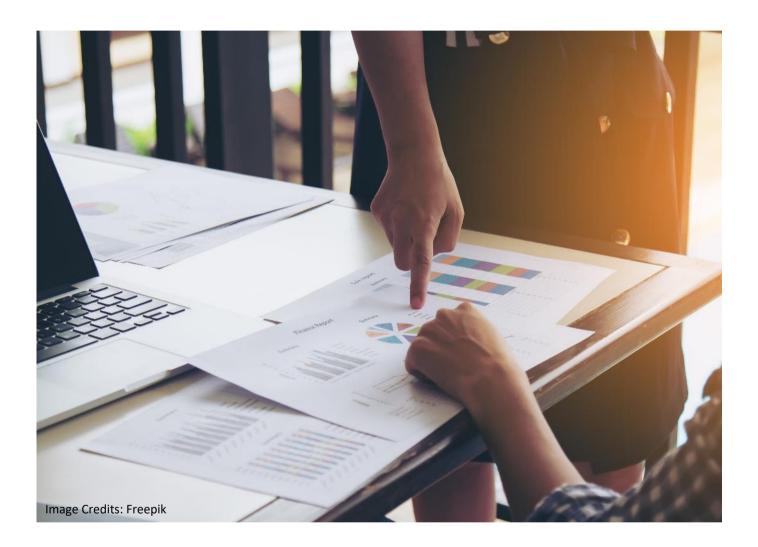
Company is an internationally supported, nonprofit organization that conserves, restores and manages wetlands and associated habitats in North America.





As is the case with most nonprofit organizations, this client needed to drive high end-user productivity and streamline business processes in order to keep operational costs as low as possible.

After a competitive RFP process, they resolved the challenge by partnering with Sopris Systems to deploy the Microsoft Dynamics ERP platform that can be accessed via a webbased, intuitive user-interface. Sopris also provided project management and technical installation expertise as well as training to help minimize employee stress over using new technology and to speed acceptance of the new system.



## **Benefits**

- Helps the organization serve customers more efficiently.
- Enables the organization to deliver an even better return on its conservation mission.
- Applies best practices to optimize ERP functionality.
- Improves operational performance, financial reporting and analytical capabilities.
- Provides flexibility to add multiple domestic and international organizational operations.
- Delivers training to drive end-user adoption and accelerate the ERP solution's time-to-value.

## **Business Challenges**

Automate business-processes resulting in end-user efficiencies and cultivate enterprise intelligence delivering real-time visibility.

## **The Solution**

- Microsoft Dynamics 365
- Enterprise Business Intelligence



## WHY SONATA?

Our focus, depth of understanding and proven expertise in Retail Systems of Engagement make us stand out among our peers. We help retailers retain and enhance their customer base and provide personalized and consistent shopping experience across all channels through deeper business insights. Sonata's expertise stems from:

- 10+ years of experience working with Fortune 500 companies and 200+ successful implementations
- Retail Platform IP solutions that integrate Omni-Channel Commerce, Mobility, Social Commerce, **Analytics & Cloud**
- Experience with leading retail technologies: SAP Hybris, Microsoft Dynamics AX, Oracle, JDA
- Industry ready solution assets that reduce TCO and time-to-market
- Proven large scale implementations
- Global delivery model: Reach, Quality & Cost Effective service



Sonata's platformation approach helps clients to choose a solution that best fits their needs; balancing readily available platforms and solution customization

- 1. Sonata READY: End-to-end, industry-specific digital business platforms
- 2. Sonata ACCELERATE: Deploy popular horizontal platforms adding required functionality
- 3. Sonata CUSTOM: Engineer custom platforms that deliver unique digital capability and scalability

Sonata Software is a global IT solutions firm focused on enabling platform based digital business and technology transformation for enterprises in the Travel, Retail, Distribution and Software industries. Sonata's products and platforms, anchored on its proprietary Platformation methodology, reflect the company's commitment to enable connected, intelligent, open and scalable business systems.

Sonata's portfolio of products and platforms include Rezopia Digital Travel Platform, Brick & Click Retail Platform, Modern Distribution Platform, Kartopia E-Commerce Platform, Halosys Unified Enterprise Mobility Platform and RAPID DevOps, CloudOps and Testing Platform. These platforms have been deployed by leading enterprises across the globe to achieve future ready digital businesses.





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