



RAPID TECHNOLOGY UPGRADE TO MEET GROWING BUSINESS NEEDS



B2B AUTOMOTIVE AFTERMARKET SUPPLIER
Leveraged existing investments and ensured faster go-to-market with Sonata's simplified and direct upgrade to Dynamics 365

Sonata Software - **The Platformation Company**

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SIMPLIFIED AND DIRECT UPGRADE TO DYNAMICS 365 FINANCE AND OPERATIONS

Enterprises often find themselves in a dilemma when making a decision to upgrade their core ERP systems owing to the potential impact to the current installations and additional costs. Our client, a leading US based B2B wholesaler in automotive aftermarket business, faced a similar challenge with Microsoft Dynamics AX 2012 R3.

Sonata, a long term strategic partner of Microsoft, worked with the client in identifying the need to upgrade to MS Dynamics 365 for Operations and provided a solution for faster upgrade with optimized costs:

- ❖ Significant number of planned modifications to the current AX version can be fulfilled with the new standard functionality in D365
- ❖ Sonata's upgrade methodology leveraging tools to automate code analysis & conversion

Solutions implemented as part of the upgrade activity:

- ✓ Upgraded custom code from Dynamics AX R3 to 365 for Operations
- ✓ Implemented D365 for finance - General Ledger, Accounts Payable, Account Receivable and, Cash & Bank Management
- ✓ Re-implemented business hierarchies using Master Data set-up
- ✓ Upgraded reports and re-designed 39 interfaces for data exchange with various business applications like Invoicing, Payroll, Card payments etc.

With the new implementation of Microsoft Dynamics 365, our client has not only saved costs by avoiding the development of custom functionality in Dynamics AX but also laid a foundation for the future potential of leveraging various advanced features available out-of-the-box in MS Dynamics 365 for Finance & Operations.

KEY HIGHLIGHTS OF SONATA'S UPGRADE SOLUTIONS

Accelerated direct upgrade from older versions to Dynamics 365

Specialized Sonata + Microsoft LCS upgrade tools and methodologies

Supports migration from AX 2009, 2012 R1, R2, R3 to Dynamics 365

Standardized delivery and commercial models for upgrade

Hybrid upgrade methodology that combines technical upgrade, new feature uptake, and code optimization of customizations

SONATA'S ACCELERATED UPGRADE METHODOLOGY

ASSESS

Technical and functional gaps assessment – upgrade readiness check



Upgrade strategy, technical & functional approach, high-level plan and business case

ANALYZE

Technical, architectural and functional analysis on customizations & new features



Conflict resolution approach, solution architectures and detailed plan for upgrade

UPGRADE

Upgrade conflict/issue resolution, code conversion, solution merge & data migration



QA, functional and performance testing of the converted code base including new features

DEPLOY

Training, User Acceptance, Infrastructure provisioning, cutover and go-live transition



Dynamics 365 in production, cloud-enabled and remote monitoring & support



AUTOMATED TOOL & METHODOLOGIES



SHORTER TIME TO MARKET



30-60% COST AND EFFORT SAVINGS



REPEATABILITY WITH LOW RISK